



Date: June 29, 2012
 Re: New NetMax Pricing

Line of Business /Brand: Electro-Voice

New NetMax Pricing, Effective August 1, 2012

On August 1, 2012, new pricing will go into effect for NetMax hardware. On the same date, we will discontinue the NetMax Certified Dealer Program and apply our normal discount structure to sales of NetMax equipment. This will simplify our pricing and communications for this line. The net effect of these changes is that the MSRP of NetMax hardware, including I/O and DSP cards, will drop 10%. The price of accessories and items that were not part of the dealer program will remain unchanged.

The new prices are as follows:

New NetMax Pricing, Effective August 1, 2012					
DIGITAL SIGNAL PROCESSORS - NetMax System Hardware Components					
SAP NUMBER	PRODUCT	DESCRIPTION	MSRP	MAP	UNIT PRICE
F.01U.101.233	N8000 120V	NetMax System Controller, 120V	2,494.80	2,494.80	1,496.88
N8000-1500	N8000-1500	N8000-1500 NETMAX Controller including DSP-2 Extension for a total of 1500MIPS processing power, 120V. * This must be ordered as two separate items: (1) N8000 120V #F.01U.101.233 and (1) DSP-2 #F.01U.101.303	4,456.80	4,456.80	2,674.08
F.01U.101.212	AI-1	Analog input module - 8 inputs - 3 pin phoenix connectors	1,033.20	1,033.20	619.92
F.01U.101.214	AO-1	Analog output module - 8 outputs - 3 pin phoenix connectors	724.50	724.50	434.70
F.01U.101.238	DI-1	Digital Input Module for N8000 System Controller	1,188.00	1,188.00	712.80
F.01U.143.195	DM-1	Dante module for NetMax N8000	1,316.70	1,316.70	790.02
F.01U.101.239	DO-1	Digital Output Module for N8000 System Controller	773.10	773.10	463.86
F.01U.101.213	MI-1	N8000 Microphone Input Module - 8 Inputs, 3 pin Phoenix Connectors	1,496.70	1,496.70	898.02
F.01U.101.215	CM-1	CobraNet module - ALL CHANNELS FULLY LICENSED	1,316.70	1,316.70	790.02
F.01U.101.216	DSP-1	DSP extension module - 300 mips additional processing power	817.20	817.20	490.32
F.01U.101.303	DSP-2	DSP-2 N8000 DSP EXTENSION	1,962.00	1,962.00	1,177.20
F.01U.101.253	PWS-4	Four-button single-gang wall panel control	138.00	138.00	82.80
F.01U.101.254	PWS-6	Six-button single-gang wall panel control	138.00	138.00	82.80
F.01U.101.080	PWS-C	Bus Coupler for PWS Series Wall Controls (1 required for each box, handles up to 3 PWS controls)	166.00	166.00	99.60

Please note that the PWS-C coupler for IRIS-Net programmable wall controls is included in this table; it had inadvertently been left off the most recent price list. Also note that the TPI-12 and TPI-12 touch panels have been discontinued. We anticipate that their successor, the TPI-5 will be available later this year.

